



NEWS RELEASE

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eTelemetry Solution Now Rated “Avaya Compliant”

- *LENS and Locate911-N are compatible with Avaya Communication Server 1000 Release 6.0*
- *Helps organizations like Coppin State University improve emergency response and E911 compliance, and reduce liability*

FOR IMMEDIATE RELEASE: May 17, 2010

ANNAPOLIS, MD — eTelemetry, Inc., a leader in extracting business information from network activity, today announced that its LENS and Locate911 solutions are compliant with a key telephony communication solution from Avaya, a leading global provider of business communications applications, systems and services.

LENS (Locate911 Emergency Notification System) and Locate911-N enable organizations to identify the exact station that initiated an emergency call and where to find them so that internal personnel can provide first response and direct emergency services. The LENS On-Site Notifications deliver location information via a Windows-based desktop alert agent and via email to multiple recipients. Industry-first map links within alerts provide added insurance that responders will know where to go in an emergency. LENS limits organizational liability and helps meet E911 regulations by providing alerts including life-saving location information for emergency responders immediately whenever a 911 call is made. Locate911-N automates VoIP phone tracking, ensuring data accuracy for improved emergency response and E911 compliance. The applications now are compliance-tested by Avaya for compatibility with: Communication Server 1000 (CS 1000) Release 6.0.

“Having LENS and Locate911-N compliance tested with Avaya gives businesses an Avaya compliant E911 solution that can be easily deployed on networks using the CS 1000,” said Ermis Sfakiyanudis, eTelemetry’s CEO.

One of the companies benefiting from the interoperability of eTelemetry and Avaya solutions is Coppin State University, a comprehensive, urban institution offering programs in liberal arts, sciences and professional disciplines. Coppin State was recently named a Laureate in the Computerworld Honors Program and awarded the Avaya Customer Innovator Award for its E911 project, which involved the deployment of eTelemetry's Locate911-N.

"Knowing the location of a phone when 911 is dialed is critical to ensuring the safety of our students, faculty, staff and visitors" said Dr. Ahmed El-Haggan, Vice President and Chief Information Officer at Coppin State University. "eTelemetry's E911 solutions are life-saving technologies that we believe should be deployed on every college campus."

eTelemetry is a member of the Avaya DevConnect program—an initiative to develop, market and sell innovative third-party products that interoperate with Avaya technology and extend the value of a company's investment in its network.

As a Gold member of the program, eTelemetry is eligible to submit products for compatibility testing by the Avaya Solution Interoperability and Test Lab. There, a team of Avaya engineers develops a comprehensive test plan for each application to verify whether it is Avaya compliant. Doing so ensures businesses can confidently add best-in-class capabilities to their network without having to replace their existing infrastructure—speeding deployment of new applications and reducing both network complexity and implementation costs.

"Development partners like eTelemetry continue to raise the bar for technology which can be integrated with Avaya's Unified Communications products," said Eric Rossman, vice president, developer relations, Avaya. "eTelemetry's E911 solutions further expand the E911 offerings for Avaya customers, enabling businesses to cost-effectively integrate this essential technology into their voice network."

About Avaya

Avaya is a global leader in enterprise communications systems. The company provides unified communications, contact centers, and related services directly and through its channel partners to leading businesses and organizations around the world. Enterprises of all sizes depend on Avaya for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. For more

information please visit www.avaya.com. For more information on the Avaya DevConnect program, visit www.avaya.com/devconnect.

About eTelemetry

eTelemetry is the leader in extracting real-time business information from network activity. eTelemetry's award-winning products provide life-saving 911 location information, monitor and control employee web surfing, and provide network device identity for security and compliance. Since 2004, eTelemetry has been Turning Network Traffic into Business Intelligence™. For more information, call +1-888-266-6513 or visit www.etelemetry.com.

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