



FOR IMMEDIATE RELEASE

## **eTelemetry Announces Strategic Partnership with 911 ETC to Enable an e911 Compliant Solution for VoIP Phones**

*911 ETC will sell the Locate911 appliance and leverage its VoIP system integration to provide automated phone tracking in the enterprise*

**Annapolis, MD, August 20, 2007** – eTelemetry, Inc. announced today a strategic partnership with 911 ETC, Inc. to provide a total asset tracking and e911 compliant solution for hybrid TDM and VoIP phone installations.

eTelemetry's Locate911 is a plug-and-play automated VoIP phone tracking system. Locate911 dynamically matches each IP phone to the physical location where the phone is connected in the enterprise. The location of the phone is automatically updated when the phone is moved on the network; a key requirement for 911 emergency service. Versions of Locate911 are available that integrate with VoIP systems.

911 ETC provides full service E-911 database management utilizing automation technologies and emergency onsite local notification for customers operating PBX and VoIP networks and is an Avaya DevConnect Partner.

"The eTelemetry and 911 ETC partnership delivers a complete E-911 compliant solution to enterprises with a variety of phone environments," says eTelemetry CEO and President, Ermis Sfakiyanudis. "We are happy to be partnered with the industry-leading 911 ETC and to be providing such an essential service to our customers."

"Our strategic partnership with eTelemetry completes 911 ETC's solution mix," says 911 ETC's Executive Vice President, Bill Svien. "The proliferation of IP telephony in the enterprise and the mobility it enables requires an E-911 solution that accounts for user locations on an almost real-time basis. eTelemetry allows our customers this complete solution."

### ***About eTelemetry***

Launched in 2004, eTelemetry, Inc. turns network traffic into business intelligence. For more information, call 888-266-6513 or visit <http://www.etelemetry.com>.

### ***About 911 ETC***

Founded in 1995 and headquartered in Everett, WA, ETC is chartered to create new diverse, yet converging technologies in public safety through its core competencies of designing and building enhanced 911 customer premises network services. For more information, call 425-368-2911 or visit <http://www.911etc.com>

#### **Contact:**

Fran Bosecker  
PR@vantage  
1-845-536-1416

fbosecker@pr-vantage.com

Jennifer Silate  
eTelemetry, Inc.

888-266-6513

[jennifer@etelemetry.com](mailto:jennifer@etelemetry.com)